

12 tremendous reasons to bank with ETCU:

ETCU offers the ultimate in friendly helpful bilingual personal service for all your banking needs

ETCU continues not to charge fees, even personalized cheques are free

ETCU Debit Cards provide surcharge free withdrawals internationally, and from the Exchange network in Canada (including HSBC and National Bank ATM's)

ETCU convenient easy access on-line banking available 24/7

ETCU policy is not to charge any loads on mutual fund sales - Mutual funds are offered through Credential Asset Management Inc.

ETCU in house RRSP options include a high interest variable savings account at 3.50% - start a preauthorized transfer to help relieve the annual stress

ETCU's cashable 1 yr GIC may be the answer, if you don't know how long to invest your money - the early redemption rate is better than on most other accounts

ETCU's super introductory 1 year open mortgage rate is the lowest in town

ETCU's incredible patronage returns have been growing - this year loan interest rebates will amount to 9.22% of interest paid in 2006 and deposit holders will enjoy 0.26% bonus interest

ETCU offers commercial loans at extremely competitive rates

ETCU business account holders can accept payments from Mastercard, Visa, Am Ex and debit cards either on location or via internet payments

ETCU supports the Estonian community:

- with donations,
- annually awarding Ekbaum Fund Scholarships to youth and organizations furthering Estonian culture
- presenting graduation gifts to Estonian kindergarten and school graduates

You are invited to attend our Annual General Meeting

Estonian House
Crystal Hall
March 21, 2007
7:30 p.m.

Olete teretulnud meie peakoosolekule

Eesti Maja
Kristallsaalis
21. marts 2007
7:30 p.l.

Personnel / Personal

Tarmo Lõbu, *President & CEO*

Karin Ahermaa, *Manager, Lending Services, MFIS**

Krista Kiilaspea, *Manager, Branch Operations*

Ingrid Kütt, *Manager, Member Services, MFIS**

Ene Timmusk, *Administrative Supervisor*

Priit Nikker, *Systems Administrator*

Anne Guiter, *Member Representative*

Hille Järve, *Member Representative*

Heili Orav, *Member Representative, MFIS**

Helen Garshnek, *Member Representative*

Kristiina Nieländer, *Member Representative*

Kristian Läänemets, *Member Representative*

* Mutual Funds Investment Specialist

* Mutual Funds Investment Specialist

Board of Directors / Nõukogu

Toomas Marley, *Chair*

Peeter Einola, *Vice Chair*

Ellen Valter, *Secretary*

Lea Kõiv, *Audit Committee Chair*

Anne Leius, *Director*

Eevi Novek, *Audit Committee Member*

Tarvo Toomes, *Director*

Tõnis Toomver, *Director*

Kenneth Valvur, *Director*

Thomas Vanaselja, *Audit Committee Member*

Estonian (Toronto) Credit Union Limited

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From Estonia (local call) : 712-1912
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Message from the President & CEO

I am pleased to report that 2006 proved to be a highly notable year for the credit union, which experienced unparalleled growth in all facets of our business.

A greater than 10% increase in deposits drove our asset levels to a new high of almost \$75 million. Earnings before patronage returns and income taxes increased by close to 50%, coming in at \$855,000 for the year. Contributing to this level of profitability was an \$8.1 million (or 19%) increase in our loan portfolios. Membership growth continues to be strong, with well over 200 new members attracted to the credit union during 2006.

In recognition of these strong results, the board of directors recently elected to return a record \$340,000 from 2006 profits to our membership as interest rebates and bonus interest, to provide the greatest rewards to those members who made the greatest contribution to our success.

We continued in our efforts to constantly improve upon the quality and range of services that we offer our members. Of particular note were a number of significant inroads in the commercial loans area. Mutual funds have also been gaining more prominence as more and more members turn to us for assistance with their investment needs and take advantage of highly competitive commission rates. For the first time members can now elect to make their registered

retirement savings plan contributions directly in Estonian (Toronto) Credit Union Limited deposits.

Our wide range of financial products and services, lack of transaction fees, competitive rates and personalized service continue to provide for a unique service package which we believe is unparalleled in today's market place. As a result we continue to see more and more people switch their financial relationships from traditional banks to us. If you like what you are seeing, please don't hesitate to refer new members to us, be they Estonians or non-Estonians.

These results haven't come about automatically. They come only with diligent efforts on the part of our staff and board members who continue to strive to ensure that our organization will continue to evolve well beyond what our founding members envisioned 53 years ago.

Most importantly however, our success can be attributed directly to you, our members, who have blessed us by demonstrating the high degree of confidence in us that you have. We remain grateful for the privilege of serving you, and remain steadfast in our efforts to ensure that all of your expectations are not only met, but surpassed.

*Sincerely,
Tarmo Lõbu*



Message from the Chair

ETCU—The little credit union that can

In October 2006, the European edition of Time Magazine wrote a feature article about Estonia with the headline "Getting it right—Estonia, the little country that can". After a short history of the many occupations of our country, the article focused on the tremendous progress made since the return of independence in August of 1991.

"The tiny nation has managed to put itself on the edge of far more than just geography. It was the first former Soviet republic to introduce its own currency, and the first European country to adopt a flat tax system. It has also become one of the most technologically advanced places on the planet. You can use your mobile phone to pay for parking your car, buy bus tickets and check your children's school grades. More than 80% of taxpayers file their declarations on-line and the nation's most famous start-up is Skype, the Internet phone titan.

"The economy is now one of Europe's most dynamic, racing along at a 12 per cent clip—faster than China. Estonia is one of only two new European Union members to have a budget surplus, and its national debt will have all but disappeared by the end of the decade. The unemployment rate has fallen so sharply, from 14 per cent in 2000 to about 4 per cent today, that businesses are scrambling to find workers."

As you will see from our President's message above, the Estonian (Toronto) Credit Union is also getting it right—it is the little financial institution that can. By all financial measures, we are growing strongly and performing better

than other Canadian financial institutions. We are introducing new services and products to our customers while maintaining the no service fee policy that has been our competitive advantage over the years. Customers can access their accounts electronically and even call the Credit Union for free from anywhere in the world over our Skype phone connection.

This progress is being achieved while continuously improving our efficiency, safety, security and internal controls to ensure that our members' assets are safeguarded to the highest standards of Canadian financial regulation. Our dedicated staff deserves the sincere recognition and appreciation of our members and the board of directors.

In his inauguration speech last October, the newly-elected Estonian President, Toomas Hendrik Ilves, challenged his countrymen and women to "Make Estonia bigger"; in his new year's greeting, he encouraged all of us to "Make Estonia better." The members, staff and board of the Estonian Credit Union have made our financial institution bigger and better this past year. This achievement contributes in its own modest way to making Estonia bigger and better also. We will do our best to continue to grow and improve in the coming years for the benefit of our members and all Estonians.

Toomas Marley



Toronto Eesti Ühispank

BILANSS

31. detsember

VARAD

Kassa ja nõuded krediidiasutustele
Väärtpaberid
Laenu
Põhivara
Muud varad

KOHUSTUSED JA OMAKAPITAL

Liikmete hoiused
Muud võlad

Liikmete osatähed

Liikmete omakapital

KASUMIARUANNE

Seisuga 31. detsember

Intressitulu

Laenudest
Eluasemelaenu
Tarbimislauenu
Äritlauenu
Väärtpaberid

Intressikulu

Liikmete hoiused

Neto intressi kasum

Nõuete allahindlus

Muu tulu

Neto intressikasum ja muu tulu

Kulud

Palgakulu ja hüvised
Halduskulud
Põhivara amortisatsioon
Üür & kommunaalkulud
Laenukulud
Side liikmetega
Hoiuste kindlustus

Kasum enne alljärgneivad

Kasumi väljamaks
Tulumaks

Puhaskasum

Jaotamata kasum, aasta alguses
Jaotamata kasum, aasta lõpus

Täiuslik 2006. a revideeritud

Finantsaruanne on kättesaadav Toronto Eesti Ühispankast.

Our Future Customers



Nursery school graduates



Ekbaum fund recipients



BALANCE SHEET

As at December 31,

ASSETS

Cash resources
Investments
Loans
Capital assets
Other assets

LIABILITIES AND EQUITY

Members' deposits
Accounts payable and accrued liabilities

Membership shares
Membership equity

STATEMENT OF EARNINGS

For the year ended December 31,
Interest income

Interest on loans
Residential mortgages
Personal loans
Commercial mortgages
Investments

Interest expense
Member deposits

Financial margin
Provision for loan losses

Other income
Net interest and other income

Expenses

Salaries and benefits
Administrative
Amortization of capital assets
Occupancy
Loan costs
Member relations
Deposit insurance

Earnings before undernoted
Patronage return to members
Income taxes

Net earnings
Retained earnings, beginning of year
Retained earnings, end of year

2006 2005

| | | |
|----------------|---------------------|---------------------|
| Cash resources | \$7,729,774 | \$7,350,547 |
| Investments | 15,156,459 | 16,950,944 |
| Loans | 51,462,813 | 43,317,371 |
| Capital assets | 62,838 | 66,318 |
| Other assets | 343,174 | 262,658 |
| Total | \$74,755,058 | \$67,947,838 |

| | | |
|--|-------------------|-------------------|
| Members' deposits | \$68,358,228 | \$62,263,137 |
| Accounts payable and accrued liabilities | 909,216 | 628,042 |
| Total | 69,267,444 | 62,891,179 |

| | | |
|-------------------|---------------------|---------------------|
| Membership shares | 108,300 | 106,400 |
| Membership equity | 5,379,314 | 4,950,259 |
| Total | \$74,755,058 | \$67,947,838 |

2006 2005

| | | |
|-----------------------|------------------|------------------|
| Interest income | | |
| Interest on loans | | |
| Residential mortgages | \$1,744,899 | \$1,423,203 |
| Personal loans | 294,553 | 196,148 |
| Commercial mortgages | 328,534 | 251,321 |
| Investments | 934,358 | 802,263 |
| Total | 3,302,344 | 2,672,935 |

| | | |
|------------------|-----------|---------|
| Interest expense | 1,159,214 | 888,435 |
|------------------|-----------|---------|

| | | |
|---------------------------|------------------|------------------|
| Financial margin | 2,143,130 | 1,784,500 |
| Provision for loan losses | (30,000) | (30,000) |
| Total | 2,113,130 | 1,754,500 |

| | | |
|--------------|------------------|------------------|
| Other income | 100,515 | 74,797 |
| Total | 2,213,645 | 1,829,297 |

| | | |
|--------------------------------|------------------|------------------|
| Salaries and benefits | 757,592 | 684,818 |
| Administrative | 326,524 | 298,882 |
| Amortization of capital assets | 43,179 | 41,425 |
| Occupancy | 98,759 | 92,018 |
| Loan costs | 57,688 | 40,900 |
| Member relations | 44,128 | 47,516 |
| Deposit insurance | 30,320 | 42,741 |
| Total | 1,358,190 | 1,248,300 |

| | | |
|--------------------------------------|--------------------|--------------------|
| Earnings before undernoted | 855,455 | 580,997 |
| Patronage return to members | 340,000 | 250,000 |
| Income taxes | 86,400 | 78,078 |
| Total | 429,055 | 252,919 |
| Retained earnings, beginning of year | 4,950,259 | 4,697,340 |
| Total | \$5,379,314 | \$4,950,259 |

Complete 2006 Audited Financial Statements and Membership Reports are available from the branch.

Presidendi ülevaade

Vaadates tagasi aastale 2005 pean taas kord rõõmustama meie eduka tegevuse üle.

Rohkem kui 10% depositide kasv viis meie varade kogusumma \$75 miljoni piirile. Meie otsene tulu enne väljamakseid liikmetele ulatus 50 protsendini (teisistõnu \$855,000.00). Eriosa sellest on laenuportfelli kasvul \$8.1 miljoni võrra (19%). Liikmete arv on pidevalt tõusuteel. Eelmise aasta tõi juurde üle 200 uue liikme.

Nii heade tulemuste põhjal otsustas ühispanka nõukogu hoiustajatele ja laenuvõtjatele välja maksta eelmise aasta tuludest \$340,000 - tunnustamaks nende osa meie pangas üldises edus.

Jätkasime oma jõupingutusi pidevalt parandada pakutavate teenuste kvaliteeti ja mitmekesisust. Kindlasti pean ära märkima ärialaenude arendamist. Väga paljud on pöördunud meie poole oma investeerimisküsimustega (mutual funds) ning kasutanud ära meie poolt pakutavaid soodsaid võimalusi. Esmakordselt saavad meie liikmed otse meiega alustada pensioniplaani (RRSP), millesse tehtavad sissemaksed on palju paindlikumad võrreldes sellega kui ühispank oli veel ainult Concentra agent.

Meie laialdane valik pakutavaid teenuseid, igasuguste tasude puudumine, teistega võrreldavad head intressid ja personaalne lähenemine pakuvad kokku midagi sellist,

millega sarnast on raske tänapäeva kiiret ärimaailmas leida. Selle tulemusena näeme üha enam inimesi, kes otsustavad tuua oma rahaasjad teistest pankadest meie juurde. Kui te olete rahul sellega, mida näete, siis ärge unustage sellest rääkimata oma sõpradele nii eestlastele kui kõigile teistele.

Varem mainitud tulemused ei ole tulnud üleöö. Jõuame nendeni meie teenistujate ja nõukogu liikmete pideva töö ning pingutuste abil. Püüdleme kõik sinnapoole, et meie organisatsioon areneks üha edasi, püüdes finantsteenuste pakkujate esirinnas, ületades kunagiste pangaasutajate viiekümne kolme aasta taguse nägemuse eestlaste pangast.

Kõige tähtsamana ei saa ma ära unustada teid, meie liikmeid, kes on jätkuvalt meid usaldanud ja ilma kellelta ei saaks ma praegu panga edust rääkida. Oleme tänulikud, et olete saanud teid igatpidi aidata ning jätkame sama püsivalt samas suunas mitte ainult teie ootusi täites vaid neid ka ületades.

Lugupidamisega,
Tarmo Löbu

Ühispanka nõukogu esimehe ülevaade

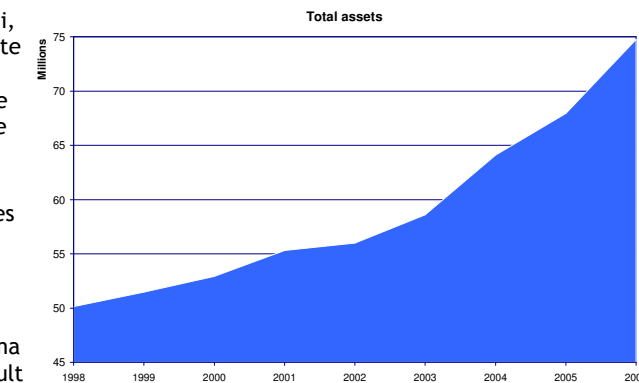
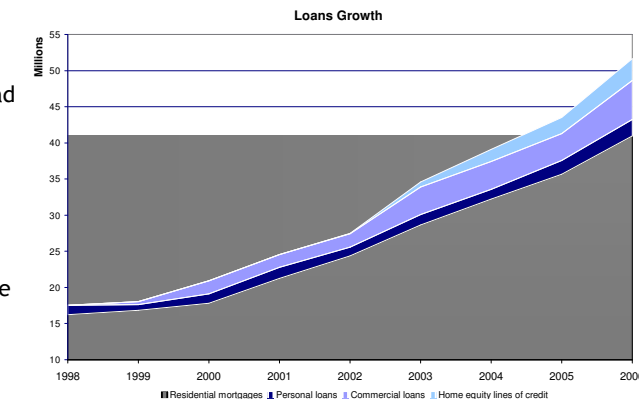
2006. aasta „Time“i oktoobrikuu Euroopa numbris ilmus artikkel Eesti kohta: „Õigel teel - Eesti, väike riik, kes suudab“. Peale lühikest ajaloolist ülevaadet erinevate okupatsioonide kohta meie maal, pöörati erilist tähelepanu edule, mis on saatnud Eestit taasiseseisvumisest alates 1991. aasta augustis.

„See pisike rahvas on suutnud end mitut pidi maailmakaardile panna. Eesti oli endistest nõukogude riikidest esimene, kes võttis kasutusele päris enda raha, ja esimene, kes seadis sisse proportsionaalse tulumaksusüsteemi. Eesti on maailma üks tehnoloogiliselt arenenuim riik. Seal võib mobiiltelefoniga maksta parkimise eest, osta bussipileteid ja kontrollida oma lapse hindeid koolis. Enam kui 80% maksumaksjatest deklareerib oma tulu interneti teel. Siit sai alguse Skype - interneti telefonisüsteem.“

Eesti majandus on Euroopa kõige dünaamilisem, majanduskasv on olnud kiire, ulatudes pea 12% - kiirem kui Hiinas. Eesti on üks kahest uuest Euroopa Liidu riikidest, kellel on positiivne riigieelarve jääk, ning kelle riigivõlg kaob ilmselt selle kümnendi lõpuks. Tööpuudus on järsult vähenenud neljateistkümnelt protsendilt 2000. aastal tänase nelja protsendi peale, mis on

tööandjad viinud mureni, kust leida töölisi“. Nagu olete juba meie pangas presidendi ülevaatest aru saanud, on Toronto Eesti Ühispank samuti õigel teel - ta on väike finantsasutus, kes suudab. Kõigi finantsnõuajate poolest on selge, et meid saadab tugev kasv ning meie saavutused on paremad kui paljudel teistel Kanada finantsasutustel. Pakume pidevalt oma liikmetele uusi teenuseid ja tooteid, hoides edasi tasuta teeninduse põhimõtet, millest olete läbi aastate kindlalt kinni pidanud. Liikmed võivad oma konto seisu kontrollida elektrooniliselt või võtta meiega ühendust ilma kaugekõnemaakstuta ükskõik millises maailma nurgast, kasutades interneti kaudu Skype-telefoniteenust. Eestis on meil olemas lausa kohalik telefoninumber.

Selline edu on saavutatud pidevalt arendades meie töö efektiivsust, turvalisust ning sisekontrolli. Meie jaoks on tähtis, et liikmete varad on kaitstud täites täpselt Kanada finantsmaailma reguleerivaid seadusi. Oma tööd täie tõsidusega võtavad teenistujad vääriksid erilist tänu ning äramärkimist nii liikmete kui ka pangas nõukogu poolt.



Eesti president Toomas Hendrik Ilves kutsus rahvuskaaslasti oma ametisseastumise päeva kõnes üles: „Teeme Eesti suuremaks!“ ja oma uueaasta tervituses julgustas ta: „Teeme Eesti paremaks!“ Ühispanka liikmed, teenistujad ning nõukogu on muutnud meie pangas suuremaks ja paremaks sel aastal. Sellist saavutust võib võtta kui meiepoolset tagasihoidlikku panust Eesti suuremaks ja paremaks muutmisel. Teeme oma parima, et tulevadel aastatel jätkata sama arengut ning kasvu oma liikmete ja kõigi eestlaste nimel.

Toomas Marley

